



Boating Magazine's Insider's Guide to Buying a Powerboat: Featuring Tips and Traps for the Smart Boat Buyer

Robert Lamy, Robert J. P. Lamy

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Boating Magazine's Insider's Guide to Buying a Powerboat features tips and traps for the smart boat buyer. If you don't have an uncle in the boat-dealership business, here's the next-best thing: a longtime boat dealer and salesman who lets you in on trade secrets so you can buy a new or used boat without getting burned. J. P. Lamy lays out a step-by-step approach to finding the right small powerboat (under 30 feet) and buying it at a fair price with favorable financing.

You will learn:

- How salesmen are trained
- What their margins and markups are
- The use of the Internet for boat shopping
- What to look for, good and bad, in a new or used boat
- Checklists
- How to negotiate honestly but toughly
- How to shave thousands of dollars from an asking price

Endorsed by *Boating* magazine, Lamy's guide helps you take control and win in the bargaining process. When it comes to buying a boat, knowledge is power.

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From reader reviews:

Jeff Jaco:

Spent a free time for you to be fun activity to do! A lot of people spent their sparetime with their family, or their particular friends. Usually they undertaking activity like watching television, about to beach, or picnic inside the park. They actually doing ditto every week. Do you feel it? Do you want to something different to fill your own free time/ holiday? Could possibly be reading a book is usually option to fill your free of charge time/ holiday. The first thing that you will ask may be what kinds of reserve that you should read. If you want to consider look for book, may be the reserve untitled Boating Magazine's Insider's Guide to Buying a Powerboat: Featuring Tips and Traps for the Smart Boat Buyer can be very good book to read. May be it is usually best activity to you.

Nancy Ochoa:

People live in this new day time of lifestyle always attempt to and must have the free time or they will get lot of stress from both lifestyle and work. So , whenever we ask do people have time, we will say absolutely yes. People is human not just a robot. Then we question again, what kind of activity have you got when the spare time coming to you of course your answer can unlimited right. Then do you ever try this one, reading guides. It can be your alternative within spending your spare time, the actual book you have read is actually Boating Magazine's Insider's Guide to Buying a Powerboat: Featuring Tips and Traps for the Smart Boat Buyer.

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